

Bruce Ripley
bripley2000@yahoo.com

Professional Experience

Grant Writer (2015 – present). Redwood School and Rehabilitation Center, Inc., Fort Mitchell, KY

- Wrote foundation grant proposals and letters of intent for an organization providing educational, vocational, and therapeutic services to children and adults with disabilities.
- Researched prospective funders.
- Wrote reports to funders.

Development Director (1999 – 2015). Transitions, Inc., Bellevue, KY

- Wrote grant proposals and direct mail solicitations that raised more than \$16 million for a human services agency. This helped grow the organization's budget from \$3.9 million in 1999 to more than \$7 million in 2015.
- Submitted successful federal government grant proposals to the U.S. Department of Housing and Urban Development and the U.S. Department of Veterans Affairs.
- Submitted federal government grant proposals to the Substance Abuse and Mental Health Services Administration and the U.S. Department of Justice.
- Submitted successful state government grant proposals to Kentucky Housing Corporation, the Kentucky Department of Corrections, the Kentucky Cabinet for Family and Health Services, and the Kentucky Office of Vocational Rehabilitation.
- Prepared successful contract bids to the U.S. Court, Eastern District of Kentucky and to the U.S. Probation Office, Southern District of Ohio.
- Prepared a successful contract bid to the U.S. Bureau of Prisons.
- Obtained foundation grants from numerous local sources, including multiple awards from The Health Foundation of Greater Cincinnati and The Greater Cincinnati Foundation.
- Obtained grants from funders who award grants on a regional or national basis such as The Hanley Family Foundation, the For All Kids Foundation, and the Weinberg Foundation.
- Developed evaluation criteria for grants and projects.
- Wrote successful award nominations and copy for agency publications.
- Participated in the development of a comprehensive plan to address Northern Kentucky's heroin epidemic.
- Supervised and provided staff training from 1999-2002.

Freelance Writer & Sole Proprietor (2007 – present). Ripley Communications LLC, Loveland, OH

- Prepared government and foundation grant proposals, fundraising letters, and other materials for clients.
- Served as the primary writer of three plans to address the opioid epidemics in Hamilton, Butler and Clermont Counties.
- Obtained government grants from the Ohio Department of Development.
- Successfully obtained numerous foundation grants for clients in the Cincinnati and Columbus areas.
- Wrote 10 home study courses for counselors and social workers.

Program Director (1998 – 1999). Transitions, Inc., Dayton, KY; Covington, KY

- Supervised the daily operations of substance abuse treatment and other programs.

- Interviewed, hired, and evaluated employees.

Substance Abuse Counselor (1993 – 1998). Transitions, Inc., Covington, KY; Talbert House, Cincinnati, OH; and West by Northwest, Cincinnati, OH.

- Provided substance abuse counseling to clients in outpatient and residential settings.
- Assisted with the development of treatment program curricula, policies and procedures

Publications

Home study courses, sold online at <http://www.heiselandassoc.com>. Eight of the ten courses were co-authored with Linda Martin. Courses range in length from 5,000 – 30,000 words.

- *Substance Abuse Treatment and the Adult Offender on Probation or Parole* (1st edition published in 2009, 2nd edition published in 2011, 3rd edition published in 2012)
- *Cultural Considerations in the Provision of Substance Abuse Treatment for Appalachian Clients* (1st edition published in 2009, 2nd edition published in 2011)
- *Counseling Women Who Abuse Substances* (1st edition published in 2010, 2nd edition published in 2011, 3rd edition published in 2012)
- *Counseling Domestic Violence Victims and Offenders Who Abuse Substances* (2010)
- *Counseling Older Adults Who Abuse Substances* (2012)
- *Support Groups for Clients with Addictive Disorders* (2013)
- *Counseling Tobacco and Nicotine Addicted Clients* (2014)
- *Counseling Clients Who Abuse Marijuana* (2014)
- *Addiction: A Primer for Helping Professionals* (2016)
- *Group Interventions for Adults with Substance Use Disorders* (2016)

Book Reviews

- Book review of *Understanding Addiction as Self Medication: Finding Hope Behind the Pain*, published in *Counselor: The Magazine for Addiction Professionals*, April 2009, Vol. 11, No. 2.
- Book review of *A Day without Pain*, published in *Counselor: The Magazine for Addiction Professionals*, October 2008, Vol. 9, No. 5.
- Book review of *The Science of Addiction: From Neurobiology to Treatment*, published in *Counselor: The Magazine for Addiction Professionals*, April 2008, Vol. 9, No. 2.
- Book review of *Patients with Substance Abuse Problems: Effective Identification, Diagnosis, and Treatment*, published in *Counselor: The Magazine for Addiction Professionals*, December 2007, Vol. 8, No. 6.

Articles

- “Does Your Proposal Pass the ‘Who Cares’ Test?” Posted on <http://charitychannel.com>, 2007
- “Writing for Substance Abuse Treatment Programs.” Posted on <http://charitychannel.com>, 2008
- “Grant Writing for the Homeless: Going Beyond HUD.” Posted on <http://charitychannel.com>, 2008.
- “Not In Our Family...” Co-authored with Charlotte Wethington. *Northern Kentucky Business Journal*, November/December 2013, Vol. 33, No. 2.

Presentations

- “All-Star Collaborations: What They Are...and What They Aren’t,” presented at the Aligning the Stars retreat hosted by Gateway Community & Technical College, 2015.

- “How to Deal with Difficult People,” presented at the Cincinnati chapter of the Grant Professionals Association in 2015.
- Presentation co-panelist for “Grant Management Strategies,” a 90-minute workshop presented at the Cincinnati chapter of the Grant Professionals Association in 2013.
- “How to Make Your Foundation Proposals Pass the ‘Who Cares’ Test,” a 90-minute workshop presented at the Cincinnati chapter of the Grant Professionals Association in 2012.
- “How to Make Your Foundation Proposals Pass the ‘Who Cares’ Test”, presented at the national Grant Professionals Association conference in 2012.
- “Maternal Chemical Dependency: Its Impact on Children & Implications for Intervention,” a 90-minute workshop presented at the Kids Are Worth It conference in Louisville, KY in 2000.
- “Dealing Effectively with Resistant Clients,” a 3-hour in-service provided for Welcome House of Northern Kentucky in 2000.

Education and Certification

- **The University of Iowa**, Iowa City, IA.
Master of Arts, Counseling, 1993
- **Indiana University**, Bloomington, IN.
Bachelor of Arts, Psychology, 1991
- **Licensed Clinical Alcohol and Drug Counselor (LCADC)** in Kentucky.
License Number ADCLAD00223229

Professional Memberships

- Grant Professionals Association. Secretary of the Cincinnati chapter.